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THE ARGENTINE REPUBLIC

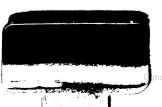


PANAMA-PACIFIC EXPOSITION 1915





THE GIFT OF Arcentine commussion of the Panama-Pac: Exposition



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The Commission of the Argentine Republic takes pleasure in offering this volume, descriptive of the growth and position of the Argentine Republic, as a souvenir of the Panama-Pacific-Exposition of 1915.

HORACIO ANASAGASTI, Commissioner-General.

San Francisco, May, 1915.

Argentine Republic Comisión Exposición internacional Panama - Padítico, 1915

The Argentine Republic



PANAMA-PACIFIC-EXPOSITION SAN FRANCISCO, 1915

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ARGENTINE NATIONAL COMMISSION

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PANAMA-PACIFIC EXPOSITION. SAN FRANCISCO, 1915

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ARGENTINE COMMISSION

AT THE

PANAMA-PACIFIC EXPOSITION SAN FRANCISCO, 1915

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INTRODUCTION

In order to add clearness to the brief description of the Argentine Republic presented in this little work, it has been thought desirable to depart from the traditional method of submitting a mass of statistical and historic matter and, instead, to furnish a rapid, though comprehensive, survey of the main features of interest, such as will at once convey to the reader the actual situation and potentialities of the "Land of the Silver River."

For the fulfilment of this purpose, it has been necessary to closely condense the facts and figures relating to the growth of the Argentine Republic, to its Constitution, laws, commerce, the high standard of its culture and the protection afforded, without distinction, to all residents within its territories, by the national charter of its freedom and by the advanced nature of its legislation.

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The character and scope of the Argentine

exhibits at the Panama-Pacific Exposition eloquently testify to the importance of the Republic as a field for an interchange of commerce with the United States, and, it is hoped, that the statements and suggestions contained in this volume will add impetus to the obviously growing desire to strengthen the commercial and friendly objects which animates the people of both countries.

THE ARGENTINE COMMISSION.

San Francisco, 1915.

SOME OF ITS PHYSICAL FEATURES

The evolution of the Argentine Republic of to-day from the position of an obscure Spanish dependency laboring under the disabilities of colonial government, into one of the great countries of the world whose watchwords are "progress" and "freedom," may be said to date from May 25, 1810, when the people of Buenos Aires declared their independence and established the United Provinces of the River Plate. From that date forward, until May 25, 1853, when the Federal Constitution of the Argentine Republic was proclaimed at Santa Fé and even to a later period, the history of that country bears many points of resemblance to the early history of the United States. Just as the United States had to subdue savage Indians, to enter into war and to offer great sacrifices to develop the resources

of vast uninhabited territories in order to establish the principles of liberty and justice, the Argentine Republic has successfully conquered the same difficulties and, to-day, is inviting the rest of the world to add to its developments and to share its wealth. In the disposition of its territories, in its form of government and in its constitution and laws, the Argentine Republic has modelled its policy upon that of the United States.

Situated in the southern portion of South America, the Republic, which is divided into fourteen Provinces (States) and ten National Territories, is bounded on the north by Bolivia, Paraguay and Brazil; on the east by Paraguay, Brazil and Uruguay; and on the south and west by Chile. It embraces the most important sections of the vast estuary of the River Plate, with its entire line of coast on the Atlantic Ocean. Within its extensive areas, covering about 1,150,000 square miles, the possibilities of production are practically unlimited owing to the wealth of the soil and the variety of its climate, which includes the sub-tropical,

the temperate and the cold regions. Yet, in none of these is to be found the extreme, as may be judged by health statistics and by the figures of the rates of mortality and longevity, which are respectively lower and higher than in any country of Europe.

Geographically, the Argentine Republic may be divided into three sections: the western, or Andine, the Pampean, and the Mesopotamian. The western is mountainous and comprises the long strip sheltered by the Cordillera of the Andes and its ramifications. It contains numerous valleys of varied character and abounds in mineral wealth. The northern and Andine provinces and the western part of the southern territories are included in this division. The Pampean section embraces the southern and central part of the Republic from the eastern portions of the Province of Salta, with the Territories of Formosa and the Chaco, down to the territories in the south; they include the plains stretching south and extending through the rich Provinces of Santa Fé and Buenos Aires. This section, as its name

as well as in exported articles. The new era of industrial expansion which set in about the year 1903, shows equally remarkable advance in regard to industries already then established and the creation of others which in time will assume considerable importance. Metallurgical industries have made rapid strides not only in numbers but also in the value and extent of their production; and, there is little doubt, that as the exploitation of the many iron and copper mines to be found in the Republic is proceeded with, this branch of national industry will attain still greater proportions. Other new industries for which the Republic offers a most suitable field are those of Cotton. Tobacco, Textile Fabrics, Oils, Rice, Silk and Forestal productions. Some of these have been largely extended during the last ten or twelve years, notably those pertaining to the production of hard-woods and their extracts. furniture and other wood manufactures. The latter industries especially are likely to receive a great impetus through the action of the Government in devising efficient means for new

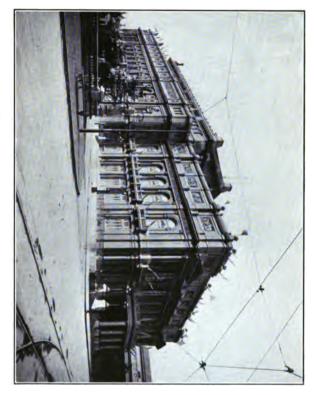
methods of exploitation and conservation of the forests, as foreshadowed in the Message of the President to Congress in 1913.

To demonstrate the extraordinary development of the stock breeding industry, it is only necessary to state that according to the last Agricultural and Livestock Census taken in 1908, the Republic was shown to possess 29,-116,625 head of cattle, 67,211,754 sheep. 3,-945,036 goats, and 7,531,376 horses, being an increase over the census of 1895 of approximately 30 per cent in the number of head of cattle and of nearly 50 per cent in the number of horses. This numerical increase, however, does not fully express the high degree of development reached in this national industry and particularly in regard to cattle and horses. In the years intervening between those two censuses, hundreds of millions of dollars were expended on the purchase and importation of pedigree stock, which have placed Argentine bred animals on a standard of equality with many of those raised in the old countries. This may be seen by the values stated in the re-

spective years named. In 1895 the stock of cattle was valued at \$221,000,000 and in 1908 at \$410,000,000, whilst the horses were valued in the first census at \$26,000,000, the value given in 1908 was over \$90,000,000.

The founding in 1858 of the Argentine Rural Society by a group of social spirited breeders and land owners, was the starting point of the expansion of this industry and owing to the ideas and methods introduced by that Association, it was found necessary in more recent years to create the Ministry of Agriculture, which includes within its sphere of operations not only the governmental control of the agricultural and pastoral industries, but also the entire range of the Republic's foreign commerce. The annual shows of the Rural Society in Buenos Aires attract visitors from all parts of Europe and it has been conceded that for the variety and all-round quality of the animals exhibited, they excel the regularly established shows of Europe. At the 1913 exhibition of the Argentine Rural Society, the locally-bred champion Short-horn Bull, "Ameri-

COLON THEATRE (TEATRO COLON), BUENOS AIRES, ONE OF THE FINEST OPERA HOUSES IN THE WORLD





PLAZA HOTEL, BUENOS AIRES

cus," created a world's record by realizing the unprecedented price of about \$35,000 (\$80,000 currency), whilst even larger sums have been obtained for yearlings produced in the country. Nor is this surprising when it is stated that Argentine breeders have paid the highest known prices for pure pedigree stock, in which general statement may be included the payment of more than \$150,000 each for three famous Derby winners. The breeds of cattle most encouraged in Argentina are Shorthorns and Herefords, Lincolns predominating Sheep and Clydesdales and Percherons Horses. Still, there are hundreds of millions of acres of rich pasture lands not yet stocked, so that when the time comes to place these vast areas under cultivation, the number of animals that could be maintained is almost illimitable. It should be further added that the climatic conditions of the country permit of all its animals being reared in the open; and as showing the possibilities awaiting those who enter this field of national industry, it may be pointed out that in hundreds of cases where

land has been rented and cultivated for the purpose of fattening cattle, the lessees have been enabled within a very few years to become absolute owners of the land as a result of their profitable operations.

The Dairy and Flour industries have likewise shown great improvement, whilst considerable promise is held out by the establishment and development of other industries, such as the cultivation and export of fruits, the breeding and fattening of hogs, poultry farming, bee-culture and the manufacture of vegetable and animal oil products.

The vigilant economic policy undertaken by the present government of the Republic is likely to exercise a very beneficial effect upon the future of these and other industries when normal conditions are restored. The questions of roads, canals, ports, transport charges and other matters which affect the development of commerce were all being considered with a view to improvement prior to the outbreak of war; and even at the present time work is proceeding for the deepening of existing channels and the extension of ports and docks. Immigration has necessarily been checked through the war, but when this disturbing element no longer exists, renewed vigor will be applied to a general extension of industrial establishments in every direction where the natural resources of the Republic can be made available.

THE ARGENTINE REPUBLIC IN THE SAN FRAN-CISCO EXPOSITION

Of all the great Expositions held in the United States to celebrate some distinct occurrence or achievement in the history of the country, none has assumed the importance or splendour of the World's Fair at San Francisco, created to commemorate America's immeasurable service to the cause of humanity by the construction of the Panama Canal to link up the Atlantic and Pacific oceans. Conceived and decided upon in times of general peace, most of the nations of the earth were invited to participate; and though laboring at the time under certain difficulties induced by universally disturbed economic conditions,

many of the countries subordinated these considerations to the higher purpose of cementing the bonds of international friendship by accepting the invitation of the United States to take part in the great Exposition of San Francisco, formed to crown the colossal work initiated by Ferdinand de Lesseps and carried into execution by American skill, labor and courage. Not least amongst the countries willing to make sacrifices to share in this noble work was the Argentine Republic which, in the face of many obstacles to adequate representation, at once entered into the spirit of the undertaking and after assembling its leading authorities in all the branches of national arts and industries, decided to assume its appropriate part in the glorification of the American Continent by the effort to show that the nations of the south were advancing step by step with the great Republic of the north. Preliminary action was at once taken to organize influential committees representing all the States and Territories of the Republic, an immense sum of money was voted by Congress and full preparations were set on foot to secure a practical and eloquent manifestation of the phenomenal progress and of the social and political economy of the Argentine Republic. No sooner had these measures been adopted than a series of perturbations, culminating in the outbreak of the war in Europe, occurred to create an unfavorable ambient and to sow doubts and mistrust forshadowing failure for the great enterprise. In spite, however, of the fears and even of the opposition thus created, the Argentine Government through its organized Committees proceeded uninterruptedly with the completion of its plans and has been able to organize the most important representation it has yet had in any foreign Exposition.

The Argentine section of the International Exposition of San Francisco admittedly holds high rank in every aspect of its participation, not excluding the magnificence of its Pavilion and the area of space allotted to Argentine exhibits, which reflect the indisputable importance and advance of the Republic. The

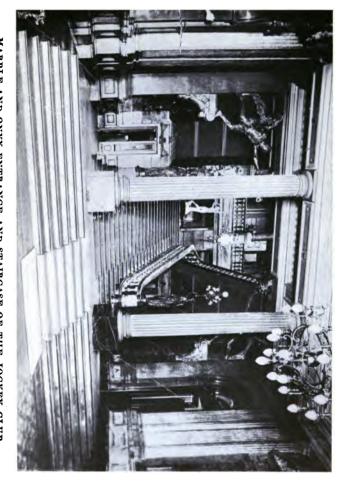
spaces occupied in the various Palaces of the Exposition embrace an area of 3,000 square meters which, added to the 4,000 meters occupied by the Pavilion and Garden, gives a total area of 7,000 square meters and constitutes a space record over all previous exhibitions in which the Argentine Republic has so far assisted. The areas excluding the Pavilion and Garden are divided as follows:

(1)	Agriculture1	,140 sc	quare :	meters
(2)	Various Products	550	- 66	66
	Food Products		66	66
	Education and			
` '	Social Economy	320	66	66
(5)	Liberal Arts	230	66	66
	Mining and Metal-			
` ′	lurgy		66	66
(7)	Fine Arts		46	66
	•			
Total3,000			66	66

The Argentine Pavilion, which has been accorded a prominent position amongst other palatial constructions of the Exposition, conveys an expressive idea of the higher standard of national art, both from the architectural and decorative standpoints. In the centre por-

tion of the Pavilion there is a beautiful Conference Hall and a spacious gallery in which there will be kinetoscopic and dioramic exhibitions of characteristic views of national life and activity and of some of the natural beauty spots of the country, such as the Iguazú Falls, the Nahuel Huapi and others. There is a Buffet for the testing and tasting of exclusively Argentine products, whilst other surrounding installations include a Library of national authors, a Reading Room, an Information Bureau, a Reception Hall and the various offices of the Commission. The principal frontage of the Pavilion is composed of two high laterals which coil on a central figure crowned by a handsome dome reaching to a height of 50 meters. Approach is obtained by a wide "stoop" which gives access to a porch adorned with carvatides forming a vestibule. the porch being decorated with a symbolic "vitrail" and enclosed in an imposing arch 21 meters high. On the right and left of this entrance there are two sculptured plaques, respectively, representing the profiles of San Martin and Washington, and throughout the graceful halls and buildings, all designed by Argentine architects and constructed by Argentine workmen, there are beautiful and graphic pictorial representations of the Port and City of Buenos Aires, of the Campo de Mayo, of the Puerto Militar, of the Immigrant Hotel and the natural fields and forests of Quebracho.

The main divisions of Argentine exhibits have been sub-divided into so many departments and classifications as to render it difficult within the necessarily brief limits of this work to describe in detail the character of each of the sub-divisions and of the respective exhibits they contain. It will, therefore, suffice for the object in view to furnish merely an outline of the plans adopted by the Argentine Commission to demonstrate the high grade of excellence and perfection of the national products and industries. The most important of the buildings comprising the Argentine section is the Palace of Agriculture, which covers an area of about 1,400 square me-





ters and embraces a collection of about 2,000 samples of classified products covering the entire field of agriculture, including those of the crops of 1913-1914 and 1914-1915. In each sample of the collection there is specified the name of the product, the weight and measure in kilos and hectolitres, the weight in pounds per bushel, the output in pounds per acre, the zone of production, the name of the exhibitor and, in many cases, indications of the nature of the soil and other physical conditions. The arrangement of the exhibition of the various products has been moreover much simplified by the adoption of the plan of enclosing them in boxes with glass covers, giving to each product a unit of measure in a square of 15 centimeters, thus permitting the sample, once placed in its original packing, to remain unchanged and to be easily removed and classified, whilst by this arrangement space has been economized and facilities given for the addition of photographs and explanatory notes which serve the double purpose of giving useful information and decorative effect.

Other features of interest in this section comprise a collection of tobaccos cultivated in 'Argentina and on a wall of about 3 square meters in dimension there is exhibited a large illustration of a national tobacco manufactory in full operation. Considerable attention has been devoted to this particular department, one cabinet alone having cost \$6,000 to construct. In the section set apart for textile products, there is an artistically arranged exhibition of samples of wool consisting of about 300 separate collections contributed in more. or less, equal proportion by public bodies and individual producers. The beautiful cabinet containing these samples also has a number of photographic views relating to the products shown as well as pictorial reproductions of sheep-shearing and other mechanical operations as carried out on the larger farms of the Republic. There are likewise shown here many classified samples of cotton and a variety of vegetable fibres.

The collection of woods and other forestal products is another centre of attraction for

visitors and gives a clear idea of the riches enclosed in Argentine forests. The collection consists of upwards of a thousand samples representing, in their varied forms, a hundred classes of different woods. In addition to the great variety of this exhibit, its interest has been added to by the contribution of a number of maps and photographic views by the Forest Department of the Ministry of Agriculture. To make the Agricultural Section of the Argentine Republic more attractive and of added practical value, a number of the official Departments of the Republic have contributed statistics, plans and graphic illustrations pertaining to the methods and progress of this branch of industry. The drawings, paintings and statistics shown by the Board of Rural Economy demonstrate the enormous growth and progress made in this direction, whilst the exhibits of the Argentine Meteorological Office and the National Board of Agriculture furnish every necessary detail in regard to climatic and meteorological conditions and the provision made against agricultural plagues.

Added to all this, there is a collection of photographic views relating to pastoral and agricultural production which may be considered to excel both in detail and variety.

The development of other Argentine national industries is to be seen in the Palace of Industry, which occupies a rectangular space of 30 meters frontage by 18 deep, on the Central Avenue. In this section are shown samples of a great variety of articles produced in the numerous factories devoted to the production of cloth, shoes, hats, decorative ornaments, electric light fittings, crockery, construction material, tools, implements, mechanical products, glassware, matches, tannery, saddlery and many others. As in all the other Argentine sections, the exhibition is made more complete by the display of splendid photographs which assist in demonstrating the rapid advance in the number and character of Argentine manufactures.

The justification of the description of the Argentine Republic as the "universal provider" of foodstuffs is to be found in the section assigned to such products, notwithstanding the absence of an exhibition of chilled and frozen meats, together with some of their by-products, as a result of circumstances which have temporarily impeded the operations of the great packing houses. The vast proportions of this branch of industry may be gathered from the admirable collection of photographs displayed. The regrettable fact that the Argentine Republic is unable to offer any practical demonstration of its meat-producing capacity through circumstances over which neither the country nor the producers had any control is, to some extent, however, compensated for by the large and interesting exhibition of many of its other leading food products. The milling industry is amply represented by samples of excellent quality from the raw material down to such by-products as biscuits, nutritious pastes, sweets, candies and all the other articles made from it. Here important space is also given to such articles of general consumption, as preserved fruits, condensed milk, sterilized and antiseptic, lard, cheese, conserved

vegetables, etc. Beverages, wines, beer and liqueurs are abundantly represented, whilst there are numerous exhibits of other alcoholic products, oils and vinegars. A prominent feature of this section is the diorama illustrating field sports and fishing and an interesting collection of embalmed animals, particularly birds and fishes, of many different species and dimensions.

In the Mineral and Metallurgy Department of the Exposition, the Argentine Republic has an effective display of a general collection of minerals and three special exhibits of petroleum and combustibles, borates, salts and materials for construction. In regard to these, more attention has been given to the object of securing typical samples which demonstrate the character of the various ore deposits, than to the consideration of the actual number of samples. In the collection of petroleum and combustibles, there are samples from the following deposits: Commodore Rivadavia, Laguna de la Brea, Cerro Buitres, San Rafael, Cacheta, Covunco (Neuquen) Cerro Sotena,

Challaco, Mina Carmelo (Salta), Yacuiba, Garrapatal (Jujuy). This collection contains 39 different samples, with specific details and statistics especially tabulated in every case. The exhibition of marbles and stones for purposes of construction is most complete. Here are to be seen the famous marble onyx of San Luis and of San Rafael, the marbles from the Sierras of Cordoba (represented by 15 varieties), and specimens of the large granites of Sierras Bajas, Olavarría, etc. There is also a collection of mineral waters in which are included those mostly used in the thermal establishments of Rosario de la Frontera: whilst, as a decorative contribution to the exhibition there is a plastic representation of the Sierras of Famatina, showing a part of its wonderful aerial railway, together with an admirable series of photographs, maps, and diagrams embracing practically every branch of the mineral and metallurgical industries.

The designation of "Palace of Liberal Arts" is a somewhat inadequate description of the Argentine exhibits of Liberal Arts in the gene-

ric sense of the words, as, in addition to the branches of study usually embodied in that classification, there are included under that head many exhibits of a scientific and technical character which, for the demonstration they afford of national progress in the direction referred to, might well have formed a separate collection. Here are to be seen a complete series of drawings, maps, statistics and plans of works graphically depicting, with full details, the principal river systems and general workings of the rivers and ports of the Republic, all prepared by the Department of Public Works. Nearly every technical division of the Government Departments is represented in this section, many of the exhibits having been sent by the General Board of Railways, the Board of Bridges and Roads, the Board of Architecture, the Board of Health, the Board of the Capital and various Divisions of the War Cabinet, each unit containing photographs, plans and diagrams indicating the advance that has been made in all these important public works. Amongst other features of interest contained in this section, special mention should be made of the representation of the National and Foreign Press, which furnishes unquestionable evidence of the high state of efficiency and general excellence as well as the enterprise of Argentine journalism. Here also are the exhibits of the literary, scientific and educational works produced in the Republic and the contributions of the National Centre of Engineers, of the Argentine Graphic Institute, of the Central Society of Architecture, of the Society of Architects and Construction of Works, etc., etc., all combining to illustrate the high degree of Argentine progress in the field of Liberal Arts.

In an earlier chapter reference is made to the great advance made by the Argentine Republic, in recent years, in the development of education, to which cause successive Governments have given ever-increasing thought and attention, whilst Congress has, year by year, sympathetically supported the Government policy by augmented money votes for the addition to the number and the improvement of

In the Palace of educational institutions. Education and Social Economy which was voluntarily accorded a place of honor by the Exposition Commission amongst the principal Palaces of the Fair, there has been formed a collection of detailed exhibits pertaining to Argentine national education which points to the very great importance given to this subject by the authorities of the Republic. The efforts of every official element in educational matters have been brought into play with a result that leaves no doubt, either as to the desire for, or the standard of culture in the Argentine Republic. This exhibition, moreover, is not only an effective exponent of national progress but will also serve to remove an easily understood, though generally prevailing ignorance in many foreign countries of true conditions in Argentina. In order to add perfect completeness to the educational exhibits, a new departure has been made to show full details of every branch of teaching, official and private, primary, secondary, university, commercial, industrial, agricultural, professional, etc., etc., for all

classes and ages, by means of plans, statistics and some 6,000 photographs representing 150 leading institutions and upwards of 100,000 students and pupils whose physical characteristics at once reveal the predomination of the higher European types. As may be imagined, these illustrations represent the scholarly activities of the country in their widest aspect and are not merely photographs of special groups of children such as are frequently shown in educational exhibitions. The statistics, which form an instructive addition to the pictorial matter, have been so compiled and tabulated as to make their full value and significance easy of comprehension and there is every reason to believe that those which accompany the illustrations of the agricultural sections and experimental stations will be of special interest to the majority of American visitors to the Exposition.

In regard to the group of exhibits corresponding to the section of Social Economy contained in the same artistically arranged building, much detail is furnished concerning many

of the social and charitable institutions of the Republic, in reference to which there is an absence of information abroad. The co-operation of the Argentine Social Museum and other important public bodies has enabled the Commission to present a comprehensive exhibition of views and of the methods of operation of the various national Associations established, as asylums, refuges, hospitals, poor-houses and other organizations for the protection of women and children and for the prevention of crime, as well as demonstrations of the work performed by these bodies, some of which also have for their purpose the extension of social improvement, of public order, economy, hygiene, labor, the construction of dwellings and other objects of public advantage. In this section there is also an exhibition of works of arts produced by Argentine artists embracing a careful selection of paintings and examples of sculpture representative and characteristic. in every sense, of national art; and with a view to demonstrating the artistic progress of the country, this collection is made up of only re-



SARMIENTO SCHOOL, BUENOS AIRES



cent works, not one of which has previously been shown in any foreign Exposition.

This shadowy outline of the nature and quality of the Argentine exhibits at the San Francisco Exposition, though utterly incomplete as a description of their importance and value, will convey a general idea of the position attained by the Argentine Republic in all those moral and material factors which go to make up a great nation; and if to these elements are added the initiative and beneficial labors of Argentina in the international sphere, a sense of pride should be awakened in the hearts of all Americans that in the arts of peace, the widely separated, though great, countries of the American Continent, stand out as shining examples, worthy of emulation even by many countries of the old world.

INTERCHANGE OF COMMERCE

In 1895 the exports from the United States to the Argentine Republic amounted in value to \$6,686,999 and the imports from that country to \$8,947,165. In 1912 the exports from

the United States amounted to \$53,158,179 and the imports to \$29,847,016. These figures sufficiently indicate the results likely to follow the active campaign of the manufacturers and commercial bodies in this country, recently initiated as a consequence of the war. The conditions arising out of the great upheaval caused by that world disaster have furnished the occasion for the exercise of an effort without parallel in the United States in any previous attempt to secure a larger share of South American trade. In this movement the Argentine Republic must necessarily be the main objective, owing to the vastness of its resources and commercial activities. Yet, although there is no doubt that the United States should and will constitute a still greater source of supply to that country of manufactured products, machinery and other articles, not only during the war, but for a long period after its close, it is necessary to consider that in order to secure a permanent extension of international trade upon a scale of magnitude apparently justified by superficial conditions, serious attention should be given to matters of reciprocal interests and the past relations of the Argentine Republic with the European countries to which it has freely opened its markets.

In this connection the words "reciprocal interests" must be taken rather in a literal sense than in the sense of reciprocity, as that expression is usually understood when applied to international treaties. Even though the question of tariffs does not now form so insuperable an obstacle to a large interchange of commerce between the two countries as was formerly the case, the fact that the balance of Argentine's trade with the leading countries of Europe has always been in her favor, renders it a condition precedent to a permanent expansion of international commerce that there must be a greater quality of interest than exists at present. In other words, the United States must offer corresponding advantages to the Argentine Republic to attract a transfer of a considerable share of her commerce from European competitors.

In the instances of Great Britain, Germany and France, with which countries the Argentine Republic has always transacted the greater part of her foreign trade, there has not only been a steady and ever-increasing growth in the consumption of Argentine national products, but those countries have likewise furnished huge amounts of capital for the establishment on Argentine soil of industrial and commercial undertakings, which, by their own necessities, create a natural extension of commercial interchange. It must also be remembered that the main products of the Argentine Republic are also the main products of the United States, where they are protected by High Tariffs, whereas, in Great Britain, which is Argentina's principal customer, there are no duties upon the imports of foodstuffs. In these circumstances it is obvious that some means must be found whereby the interests of Argentina in her commercial relations with the United States must be made more reciprocal, either by the introduction of American capital for the development of local industries, or by

the remission, at least, of a substantial portion of the duties now imposed upon Argentine exports to the United States.

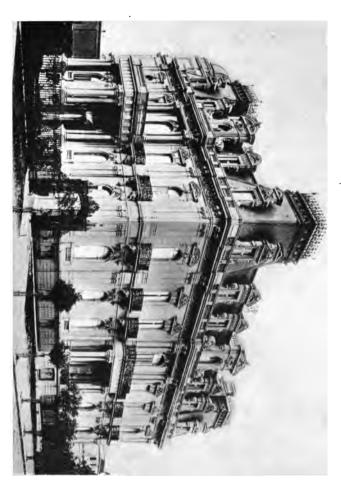
The enormous growth of population which has changed the position of the United States from an exporting to a consuming country, so far as foodstuffs are concerned, will, doubtless, in course of time, considerably ameliorate the restrictive conditions which have heretofore operated as a barrier to large exports of Argentine products to this country. On the other hand, the production of the Argentine Republic, by reason of the largely increased area placed under cultivation year after year, maintains her exporting capacity at a constantly higher level. Thus, given equal conditions in other respects, the United States might ultimately become as free a market for Argentina's meat and grain as any of the countries of Europe. Under similar circumstances as those indicated, there could also be infinitely larger imports of raw material which could subsequently be re-sold to the Argentine Republic in manufactured form.

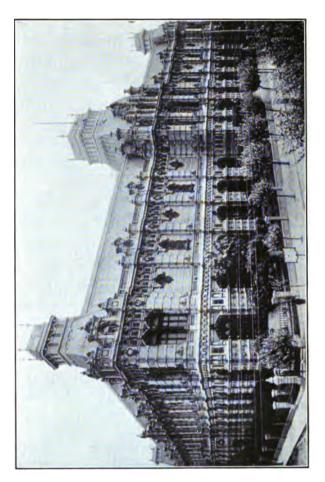
The countries which have hitherto occupied the first place in Argentine foreign trade are those which not only gave initial impulse to the development of national industries by the founding of banks and the construction of railways, but likewise by the creation of adequate steamship services. There are to-day upwards of 33,000 kilometers of railway in operation in the Republic, with an aggregate capital of considerably over \$2,000,000,000, more than 90 per cent. of which is entirely British, whilst the oversea communications are conducted by regular and rapid services of steamships flying the flags of the maritime countries of Europe. The great traction companies in the capital and the provinces are British; the street electric railways established on an important scale throughout the Republic are British; the foremost Light and Power concerns are German; with the exception of the National Bank of the Republic and the branch of the National City Bank of New York recently opened, the banking interests are largely European, whilst the great majority of the principal industrial

and commercial enterprises are also European. Of the \$400,000,000 of the Argentine External Debt, practically the whole of the issues making up this vast sum are in the hands of European investors and, in normal times, as further capital is called for to meet the requirements of any of the established enterprises, or of others formed on similar lines, it is invariably forthcoming from Europe; and to these advantages which the Argentine Republic enjoys in her commercial relations with the older countries, there is the additional fact that she derives all her immigration from northern and southern Europe.

Let us now examine the American interests, the most encouraging features of which are the establishment of a branch bank of the National City Bank of New York and the unqualified success in the United States of the loans recently made by that enterprising institution and other American bankers to the Argentine Republic. These two factors point to the realization, by those who are best able to judge, of the necessity for a new basis of intercourse

in the future; and that this fact is understood in the Argentine Republic may be seen by the appreciative opinions of the press and the public authorities of that country. In other forms of industrial or commercial enterprises, American interests are comparatively insignificant. The acquisition and establishment of local freezing plants by the American packing houses, though important in extent, involve considerations of too controversial a character to be dealt with in this survey of the commercial relations of the two countries. It is considered desirable, therefore, to treat only of such branches of industry, commerce and finance as embrace the general field of foreign enterprise. The only American interest in railways is in the Argentine Railway Company, which consists of a combination of three or four minor lines in the north and north-eastern provinces, with a small proportion of American capital. In the great cattle raising and agricultural industries there is little or no American capital employed and it is also conspicuous by its absence from the lengthy list of





land, mortgage and finance companies established in the Republic. It is true that there are many manufacturing concerns of the United States represented by agencies, but apart from the Customs revenue this representation brings to the country it is in no sense a contributor to its development.

An impartial examination of these circumstances raises the question as to how, without some changes in the directions pointed to. the United States may hope to share with Europe, on anything like equal terms, the profitable and ever-growing trade of the Argentine Republic? To sum up the situation, it may be asked, in what way can the United States equalize the advantages which Europe offers to the Argentine Republic by way of the purchase of her products, the large and constant supply of capital and the labor of its emigrants? There are many articles of merchandise and items of machinery in regard to which Europe cannot successfully compete with the United States, notwithstanding the greater facilities for transportation; but there

are also numberless articles of American production which could find a ready market in Argentine if the surrounding conditions approached a greater measure of equality.

An analysis of the figures of the foreign trade of the Argentine Republic for the past twenty years establishes the fact that the United States is in a position to successfully compete with Europe in many lines far beyond the limits already reached; and there is certainly no lack of effort or inclination on the part of American manufacturers to enter into such competition. It is therefore reasonable to assume that there are other causes operating to check a growth in the volume of American trade with the Argentine Republic.

There are no laws in the Argentine Republic, either of a fiscal or domestic nature, which are calculated to affect ruling market prices, or which admit of inequality of treatment. Tariffs are based upon a reciprocal policy, the tariff laws of the Argentine Republic being so framed as to permit the Executive to re-

lax and reduce in favor of those countries which accord similar treatment to her national products. Credits are intrinsically sound and in ordinary periods are usually regulated with foreign countries by purchase at ninety, or one hundred-and-twenty days' sight drafts. In the discussion of this point it may also be urged that the statements so generally made in regard to the alleged long credit demanded by Argentine buyers owe their origin to the conditions prevailing in regard to shipping matters in days gone by, when the steamship services between North and South America were more irregular and far less rapid than is the case to-day. It was no fault of the Argentine importer that merchandise was frequently tied up for weeks together in an American port and that the trip took much longer than it now does. Yet, those delays caused the exporter to wait weeks and frequently months longer than was necessary to receive his money. Hence, the currency of the statement that long credit is an indispensable condition to trading with Argentine. At the present mo-

ment the Argentine Republic is gradually recovering from the effects of a financial and commercial crisis brought about through conditions which it had no power to change; and, in order to secure immediate results, it may be necessary at the present time to extend the customary terms of credit, but this may be done with perfect safety and with commensurate profit if the exporter avails himself of the services created by the National City Bank of New York and others for the investigation of prospective buyers.

Irrespective, however, of all other conditions, satisfactory banking and shipping facilities are essential requirements of an extended commerce between the United States and the Argentine Republic. The establishment of an American bank has paved the way for the removal of many of the difficulties hitherto imposed on the American exporter, but there still remains the important question of ocean transport. The service of steamships now in regular operation between North and South American ports is wholly inadequate to support a

rapidly developing trade unless the ships now running are substituted by vessels of adequate speed and capacity. To secure this object some provision would have to be made to cover the increased cost of construction and of operation of the larger vessels and also to overcome the difficulty of return cargoes. Practically all of the European steamships trading with South America carry full return cargoes, but owing to the reasons already given and principally because of the fact that the shipments from Argentina to the United States are at present limited to a small number of products, the services established between North and South America cannot compete in the matter of freight until they are placed on a similar footing as the European lines in regard to return cargoes, which, under existing conditions, are unavailable and must remain so until either the laws or the needs of the United States will permit of larger and more general imports from the Argentine Republic.

The figures already given in the relation to the trade of the United States with the Ar-

gentine Republic show a considerable balance, almost amounting to forty per cent in favor of the former. Now let us see what are the proportions of Argentine trade with some of the countries of Europe. Argentine imports from the United Kingdom in 1912 amounted to \$118,669,226, and her exports to \$121,-373,358. In the same year her exports to Germany amounted to \$53,995,175, and her imports to \$63,941,503. To France the exports were valued at \$36,052,009, and her imports \$37,618,578. To Belgium her exports totalled \$37,258,225, and her imports \$20,-These figures speak for themselves and taken in conjunction with the other solid inducements offered by the countries of Europe in return for the benefits of a larger trade with the Argentine Republic, should form a subject for serious consideration in the effort to secure for the United States a proportionate share of Argentine commerce.

THE CITY OF BUENOS AIRES

Favored by nature and by the conditions under which it was founded, the City of Buenos Aires from its earliest days has been endowed with elements which have considerably influenced the vast growth and development that have made it the leading Latin city of the new world. Situated on the banks of the River Plate and at the gateway of the Atlantic, nature has largely contributed towards making it a great commercial centre. At the time of its foundation, it attracted but few of the adventurers, who, in their quest of gold, migrated to other parts of South America, the wealth of the soil and the abundance of the flocks and herds having brought to its shores a less turbulent and more laborious class of immigrants who sought a new home and a new outlet for their activities in the "City of Good Airs." The pure European origin and the commercial spirit of the new inhabitants soon produced changes in pre-existing conditions and in marking out the path for the present Argentine

metropolis to become the hub of South Amer-Founded in 1535 by Pedro de Mendoza, and subsequently destroyed and twice depopulated, the modern rise of the capital of what is now the Argentine Republic may be said to date from 1824, after the formulation of the Monroe Doctrine and the recognition of the independence of the people of Buenos Aires by the United States and Great Britain. At about that time efforts were initiated to provide the means of facilitating the transport of its products to foreign markets and in order to establish the necessary facilities for that purpose, Buenos Aires raised (in England) its first loan of \$5,000,000. To that comparatively small financial transaction may be traced the reasons for the enormous investment of foreign capital -chiefly British-which has since enabled the country to serve humanity by the increasing development of its numerous sources of wealth. Following this preliminary introduction of foreign capital, there was established a regular line of sailing packets between Buenos Aires and Montevideo and, later, a line of steamers between Buenos Aires and Rio de Janeiro, which progressive measures were added to an official bank and, within the next thirty years, a line of railway extending in a westerly direction from the capital.

These were the beginnings of the evolution of modern Buenos Aires, which now properly ranks as the second Latin city of the world. Nor is it by any means alone to material progress that the City of Buenos Aires owes its present proud position. The spirit and qualities of its early founders are manifested to-day in the outward expression of all the attributes of a highly civilized and enlightened community. The architecture and adornments of the city, the culture, education and manners of the inhabitants, their inborn courtesy and generous instincts combine to explain the admiration which all who visit the city never fail to entertain and express. The cosmopolitan character of the population, the palatial residences—the broad and spacious avenues, museums, libraries, art galleries and other unmistakable signs of the high degree of culture of

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the citizens, fully justify the description of Buenos Aires as the Paris of the western hemisphere.

Originally built up on Spanish lines of single-story houses and narrow streets, the mason has been superseded by the architect and many of the old narrow thoroughfares by wide and beautiful avenues intersecting the central portions of the city. The domestic architecture of the time of Rozas was gradually succeeded by the introduction of the architectural beauty of the period of the Renaissance and subsequently by the various Grecian orders, culminating in the advent of European architects and artists who evolved many unique and distinct styles which are to-day illustrated in a number of the imposing and artistic that adorn the city and, with edifices the surrounding parks, trees, gardens, flowerbeds and running waters, both in the centre and in the suburbs, reveal a panorama of unsurpassing beauty. Many of the ancient houses with flat roofs and severely simple façades have been substituted by highly

ornamented dwellings of two, three, or more stories: and, with a desire to add to the embellishment of the city, the Municipality offers a gold medal and a diploma to the architect, and an immunity from payment of the building tax to the owner, of the building for the most artistic facade, the jury being composed of representatives of different bodies exercising authority in relation to such matters as architecture, surveys, public works, engineering and fine arts. By the employment of these methods, Buenos Aires, in recent years, has made notable advance in architecture, not only in regard to private dwellings, but also in its public buildings and the unquestionable increase in number and quality of the monuments, statues, and sculptural groups dotted over every part of the city. During the last twenty years there have been constructed new avenues and thoroughfares of great width and length lined by handsome buildings, paved with asphalt and lighted with huge electric globes, whilst the Municipality has spared no expense in widening many existing streets to meet the

growing demands of the population and to give more light and air to quarters of the city which are densely inhabited.

The æsthetic side of the city of Buenos Aires is to be found in its splendid museums, art galleries and public and private libraries, of which there are many of unquestionable merit. Amongst these, special mention should be made of the Natural History Museum, which is of great interest from the point of view of educational value and intellectual prog-The Zoological, Botanical, Mineral, Archeological and Ethnographical specimens, numbering many thousands, have been classified on a scientific basis by eminent authorities over a period of many years and form a collection of objects and curiosities of nature unexcelled for their variety and interest. The National Historical Museum possesses a collection of historic trophies and works, manuscripts, ancient coins and other objects, over 4,000 in number. Here are also halls and galleries, containing portraits of the Viceroys, pictures of naval and military battles, trophies

of the war with Great Britain, the room in which San Martin lived and died. furniture. uniforms, arms, decorations and a variety of other articles of great historic interest. On the same order and limited to its expressed purpose, there is a Museum of Arms which contains a collection of weapons with records of their authenticity attached. In this collection there are many specimens of rare weapons and accoutrements of different periods ranging from the fourteenth to the eighteenth centuries. There are, besides, many flags and other articles associated with the wars of different periods. Of much more recent date and, perhaps, also of greater practical interest, is the Natural Agricultural Museum, the objects of which are to promote the knowledge of agriculture by instructive exhibits and to demonstrate the measures best adapted to the scientific methods of cultivation and to overcome the natural drawbacks besetting that branch of national industry. The collection comprises upwards of twenty thousand specimens of agricultural products of every description as well as statistics and information pertaining to rural economy.

The libraries of the city are both extensive and numerous and contain in addition to modern works of importance in different languages bibliographical treasures of different periods representing the world's various cycles of literature.

The public and private art galleries of the city with their varied collections embrace a great number of old masters and of modern productions in painting, sculpture, pottery, engraving and every form of art representing all known periods and all nations. First amongst these exhibitions is the Museum of Fine Arts, which contains a number of important works collected and arranged with great skill and taste, whilst many of the private galleries have been especially erected in the palaces of wealthy residents for the purpose of housing some of the priceless objects which are to be found in the capital of the Argentine Republic.

A feature of striking interest in the life of

Buenos Aires is the number and excellence of the many hospitals, asylums and other charitable organizations established to provide for the afflicted and poorer classes of the community. Apart from those endowed by the various foreign colonies residing in the city, the majority of these institutions are largely supported by State aid in form of appropriation or specific revenues. On the other hand, vast sums are privately subscribed to those not entirely of an official character.

As a great commercial centre, the aspect and movement of the city are equally striking. The port, docks, railroad depots, wharves, warehouses, street railways, lighting and other signs of industrial activity abound in every direction and make Buenos Aires to the Argentine Republic what New York is to the United States. It is, moreover, the principal mart for the agricultural and pastoral products of many of the leading ranches of the Republic and draws to its periodical sales of wool, hides, cattle and sheep, buyers from many foreign countries.

Buenos Aires, like many other great capitals, is confronted with the difficulty of a congestion of traffic owing to the large increase of population and the narrowness of the streets in the older sections of the city, but this problem is being gradually solved by the construction of new broad diagonal avenues and by the building of subways which are now being rapidly extended. With all these evidences of progress on every side, it will not be a surprising revelation to add that Buenos Aires possesses some of the greatest newspapers, one of the finest Opera Houses and the finest Club Houses in the world. There are other large and flourishing cities in the Republic, such as Rosario, Santa Fé, Córdova, La Plata (capital of the province of Buenos Aires) and Bahia Blanca, but the City of Buenos Aires is the brain and heart of the Republic and must always maintain its supremacy as the leading metropolis of Latin America.

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